Use of Program Income (Draft)

The Minneapolis Neighborhood Revitalization Program (NRP) was established by State Law and City Ordinance to "preserve and enhance within the neighborhoods of the city private and public infrastructure, health and safety, economic vitality, sense of community and social benefits". NRP accomplishes this through neighborhood developed, approved, and implemented action plans.

NRP has consistently recognized that it is in the best interests of the neighborhoods and the city to encourage the effective investment of the limited NRP funds provided to the neighborhoods. For many neighborhoods meeting the needs of their residents also helps leverage and recycle the revenues originally received from NRP and expended to implement their neighborhood action plan. It is important that these resources be available to the neighborhood for future use.

NRP's external counsel has opined that funds expended by the neighborhoods are NRP funds. NRP recognizes and encourages neighborhood efforts to invest the NRP dollars allocated to neighborhood action plans wisely by establishing loan and other recapture programs to generate program income for continuing reinvestment in the neighborhood. The Policy Board recognizes and is committed to ensuring that program income generated from NRP funded investments by a neighborhood will be reserved for future use by that neighborhood and that such funds will be available for use to implement strategies in approved NRP neighborhood action plans

Definition of Program Income

NRP program income is revenue generated by NRP funds expended to implement an approved Transition Fund, Early Access, or Affordable Housing Reserve Fund project or First Step or Neighborhood Action Plan strategy, or accomplishing any other NRP related activity. The methods that may generate program income include, but are not limited to:

- 1. Sale or lease of goods and services, tangible or intangible, purchased or produced with NRP funds;
- 2. Sale or lease of real and personal property and equipment, tangible or intangible, purchased with NRP funds;
- 3. Repayments of loans, grants or advances made with NRP funds;
- 4. Interest or other earnings on or resulting from NRP funds; and
- 5. Program, project or administrative fees on NRP funded programs, projects, services or activities.

When program income is generated by activities partially funded by NRP funds, the amount of income to be credited as NRP program income will be equal to the NRP fund percentage of the total funds for the activity multiplied by the total program income generated.

Uses of Program Income

The uses of program income include, but are not limited to:

- 1. Implementing any strategy included in an NRP approved neighborhood action plan or plan modification.
- 2. Funding an approved Transition Fund or Early Access project in Phase I if the program income was generated by that program or project.
- 3. Accomplishing any approved NRP related activity.

Allocating Program Income

Neighborhood organizations must use the NRP's policy on "Changing Approved Neighborhood Action Plans and Early Access Requests" to allocate or reallocate NRP program income, unless the program income will be used to fund the same activity under the terms of the existing contract for that activity.

If the program income is to be spent **<u>under the same program or strategy</u>** that generated the income, the neighborhood organization must provide the program administrator, NRP and the contract administrator with a written approval of the use of the program income and any restrictions (such as a not-to-exceed dollar amount or time of performance period) that may apply. This use of program income does not require a Plan Modification or contract amendment.

If the program income is to be spent <u>on a different program or strategy</u> in the neighborhood's approved neighborhood action plan, the neighborhood organization must follow the process contained in NRP's policy on "Changing Approved Neighborhood Action Plans and Early Access Requests" and submit any approved Plan Modification request to NRP for review and processing.

Accounting and Reporting

NRP funds provided to neighborhoods are public funds for investment in the revitalization of the neighborhood and city. It is important that they be managed appropriately and that any income generated be reported to NRP and the city.

Neighborhoods and their contracted program administrators (e.g. CEE, MNHS, PPL, GMMHC) should record any NRP funds that they receive in an easily identifiable account to facilitate accurate recording of the use of these funds. Program income generated should be tracked and recorded by the originating contract.

If it is neither practical nor possible to track NRP program income by contract, this income should be tracked and recorded by the NRP funded strategy generating the income.

The organization contracting to implement any program resulting in the generation of program income shall complete and submit an annual report to the NRP in a format prescribed by NRP.

Contract Guidelines

NRP contracts that may result in program income must contain language that specifically reserves that income for the future use of the neighborhood or NRP in accordance with the provisions of this policy. The contract provision(s) relating to program income must be approved by NRP.

NRP contracts may only specify that NRP program income will be:

- 1. Used to pay contractor costs incurred under that specific NRP contract;
- 2. Used to pay costs directly associated with the NRP activity generating the program income;
- 3. Held in an account until such time as there are sufficient funds to reinvest under the terms of that specific contract, and;
- 4. Held in an account until such time as the neighborhood requests that the accumulated funds be allocated or reallocated to other approved NRP activities.
- 5. Used to support programs, projects, services and activities that qualify as "NRP eligible" under the NRP Law.